



duncan mcintosh company inc.

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39th ANNUAL



# 2012 SPACE APPLICATION

## Newport Boat Show

### Lido Marina Village

#### April 19 – 22, 2012

PLEASE PRINT OR TYPE

L.L.C     Non-profit

Corp.    Prop.    Partnership

Firm Name: \_\_\_\_\_ Type of Business:

Address: \_\_\_\_\_  
Street City State ZIP Code

To whom should **invoices** be sent: \_\_\_\_\_

Who should be contacted regarding show matters: \_\_\_\_\_ Cell ph #: \_\_\_\_\_

Product classification and brands: \_\_\_\_\_

Broker license #: \_\_\_\_\_ CA Resale #: \_\_\_\_\_

Newport business license #: \_\_\_\_\_

PHONE: (    ) \_\_\_\_\_ FAX: (    ) \_\_\_\_\_

E-MAIL, SALES: \_\_\_\_\_ WEB SITE: \_\_\_\_\_

E-MAIL, ACCOUNTING AND BILLS \_\_\_\_\_

PRINT NAME: \_\_\_\_\_

SIGNED: \_\_\_\_\_

Authorized Signature

Title

Date

### TO RESERVE YOUR SHOW SPACE

- 1) Fill in your space needs on this form and fax or mail to the Duncan McIntosh Co. Inc.
- 2) Complete **TSE** (electrical) form and fax or mail directly to: **Trade Show Electrical**, 7050 Lindell Road, Las Vegas, NV 89118 • Ph: (800) 842-2517 Fax: (866) 329-1437
- 3) **Orders not considered firm until 25% deposit is received.**  
Full payment is due on or before April 1, 2012.

### GENERAL EXHIBITORS' POLICY

The show is open to all firms that market marine products and services. The manufacturer or dealer may purchase exhibit space with management making all final space assignments in the show. Management will make every effort to assign exhibitors the same space they had in the 2011 spring Newport Boat Show after taking into account large space orders, date the space application and deposit were received and adherence to the move-in schedule.

#### INSPECTION

All vessels are subject to inspection and acceptance by the Duncan McIntosh Co. Inc. Pricing and dimensions contained in this application are subject to verification and adjustment at move-in time.

#### CITY BUSINESS LICENSE

Every exhibitor must have a Newport Beach business license. If you don't already have one, a special show rate

of \$20 will be added to your bill.

#### VESSELS – IN WATER

You may substitute one vessel of equal size and equal space value for another up until move-in.

#### INSURANCE

Certificate of insurance is required for all exhibitors, naming as additional insureds: City of Newport Beach, Duncan McIntosh Co. Inc. and WREC Lido Venture, LLC, DBA Lido Marina Village, New Port Beach Mixed Development, LLLP. Minimum liability coverage is \$1,000,000.

#### CANCELLATIONS

You may cancel a boat or booth space until April 1, 2012 and receive a full refund, less a \$150 administrative fee. Cancellations made after that date will result in the forfeiture of your deposit.

over please

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### EXHIBIT SPACE ORDER FORM

#### NEW AND USED CURRENT MODELS REPRESENTATIVE OF MODELS SOLD NEW

	P/S	MANUFACTURER/MODEL	LENGTH	PLUS OVERHANG	TOTAL LENGTH	BEAM	SQ. FT.	RATE	AMOUNT
1								\$3.25	
2								\$3.25	
3								\$3.25	
4								\$3.25	
5								\$3.25	
6								\$3.25	
7								\$3.25	
8								\$3.25	
Vessel sizes subject to verification and price adjustment. Minimum \$800 per vessel.								<b>TOTAL</b>	\$

#### BOOTH SPACE

- 10' wide X 5' deep booth on the boardwalk @ \$850 (corner location @ \$875) .....\$ \_\_\_\_\_
  - 15' wide (frontage) X 10' deep booth in-water on floating dock (incl. canopy) @ \$1,725 \$ \_\_\_\_\_
- Total \$ \_\_\_\_\_

#### DRYLAND SPACE

Spaces are 10 and 12 feet wide X 13 and 15 feet deep (See brochure for details)

Land space: Overall area \_\_\_\_\_ wide X \_\_\_\_\_ deep = \_\_\_\_\_ sq. ft. @ \$3.75 \$ \_\_\_\_\_  
 \_\_\_\_\_ spaces @ \_\_\_\_\_ each (minimum \$850) .....Total \$ \_\_\_\_\_

#### BROKERAGE BOATS

	P/S	YEAR	BUILDER/MODEL	VESSEL NAME	LENGTH	PLUS OVERHANG	TOTAL LENGTH	RATE	AMOUNT
1								\$33.	
2								\$33.	
3								\$33.	
4								\$33.	
5								\$33.	
6								\$33.	
Vessel sizes subject to verification and price adjustment. Minimum \$800 per vessel.								<b>TOTAL</b>	\$

#### SAILBOAT DOCK - Located on Dock "C"

Sailboats exhibiting on the designated "Sailboats Dock" Only. Vessels must be Stern Tied.

Sailboats exhibiting outside of the specific sailboat dock will be subject to normal new or brokerage rates.

	YEAR	BUILDER/MODEL	VESSEL NAME	LENGTH	PLUS OVERHANG	TOTAL LENGTH	RATE	AMOUNT
1							\$25.	
2							\$25.	
3							\$25.	
							<b>TOTAL</b>	\$

#### OTHER EQUIPMENT AND SERVICES

See Electrical Order Form for Power Options. Payment for electric should be payable to: Trade Show Electrical

- Floating Dock, 15' wide (frontage) X 10' deep with in-water display . . . . . @ \$875. \_\_\_\_\_
- Tables: Draped, 42" counter height  8' draped  6' draped . . . . . @ \$95. \_\_\_\_\_
- Tables: Draped, standard height  8' draped  6' draped . . . . . @ \$75. \_\_\_\_\_
- Chair:  42" tall  table height. . . . . @ \$35. \_\_\_\_\_
- Canopy: 10' X 15' . . . . . @ \$275. \_\_\_\_\_
- White Sidewalls for Canopy, 3 sides, (add \$60 for 4th side). . . . . @ \$175. \_\_\_\_\_
- Clear Sidewalls for Canopy, 3 sides, (add \$95 for 4th side) . . . . . @ \$285. \_\_\_\_\_
- Carpet: \_\_\_ 5' X 10'  Red  Blue . . . . . @ \$85. \_\_\_\_\_
- Carpet: 10' X 15',  Red  Blue (for floating dock) . . . . . @ \$195. \_\_\_\_\_
- Carpet:  Red  Blue (bulk area). . . . . @ \$1.00 per sq. foot \_\_\_\_\_
- City Business License . . . . . @ \$20. \_\_\_\_\_

Please call for special requests

**TOTAL \$** \_\_\_\_\_